

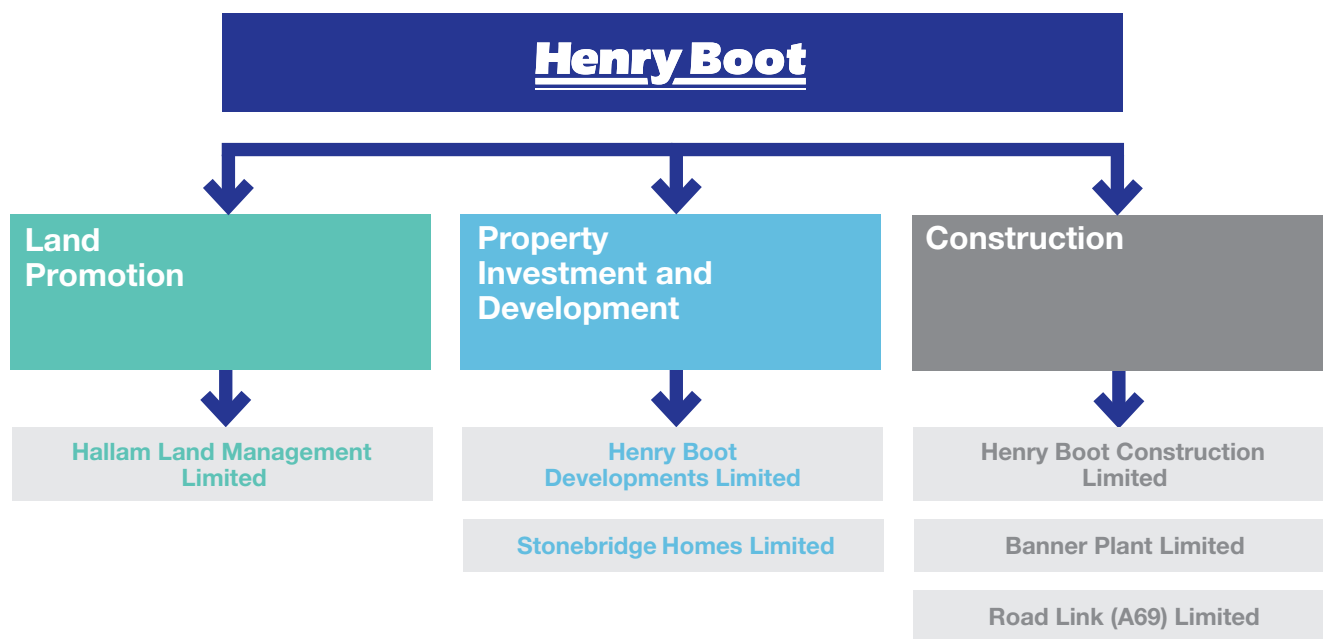
# Group at a Glance

## EXPERTISE AND EXPERIENCE

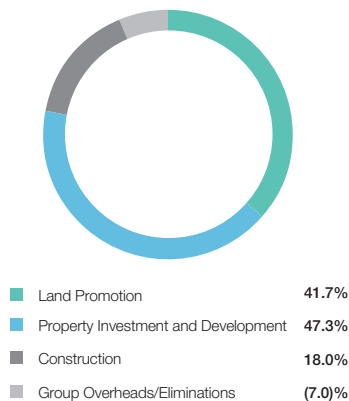
The strength of the business and our consistent growth is achieved through our Group structure and diverse business segments.

### Group Structure

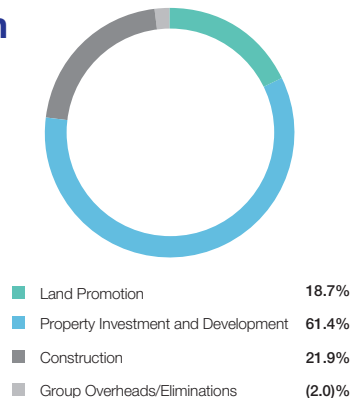
The Group is split into three different business segments consisting of six primary businesses. The Parent Company, Henry Boot PLC, provides leadership, direction and support to each segment in a number of areas, including health, safety and environment, treasury and banking operations, accounts and payroll, company secretariat, pensions, legal, human resources and training, public and investor relations, corporate communications, information communication technology and insurance.



### Profit Before Tax £55.4m



### Group Revenue £408.5m



## Our segments

### Land Promotion

#### Hallam Land Management



The strategic land and planning promotion arm of the Henry Boot Group. Since 1990 we have been acquiring, promoting and developing land with an outstanding record in achieving planning permission.

#### Key sectors

- Housing
- Sustainable communities
- Business parks

### Property Investment and Development

#### Henry Boot Developments



A major established leading force in the UK with its considerable experience and impressive reputation in all sectors of property development. In recent years the company has built up an investment portfolio of over £120m.

#### Key sectors

- Retail, industrial, leisure, office space and commercial development
- Development partnerships
- Residential development

#### Stonebridge Homes



A jointly owned company in the north of England which develops family homes that combine care, consideration and attention to detail. The company also provides high specification fully serviced office space to small business occupiers.

#### Key sectors

- Residential development
- Serviced office space

### Construction

#### Henry Boot Construction



Specialising in serving both public and private clients in all construction and civil engineering sectors, in which we have strong partnering relationships.

#### Key sectors

- Housing, civil engineering, health, sports and leisure, commercial/retail, industrial, custodial and education.

#### Banner Plant



Offering a wide range of construction equipment and services for sale and hire in plant, temporary accommodation, power tools, powered access, big air compressors and serviced toilets. The range of products continues to evolve to meet customer requirements of modern health and safety legislation. Primarily, supply areas stretch from Yorkshire in the north to the East Midlands and Birmingham in the south.

#### Road Link (A69)



Road Link has a 30-year contract (eight years remaining) with Highways England to operate and maintain the A69 trunk road between Carlisle and Newcastle upon Tyne. Works include road resurfacing, bridge repairs, winter preparation and routine maintenance. Highways England pays Road Link (A69) a shadow toll, which is a fee based upon the number of vehicles using the road and mileage travelled by those vehicles.